

Life Science valuation is our business

- Xplico offers an easy-to-use and very flexible valuation tool together with our support package backed up by our experienced valuation team.
- Proven concept. Xplico Evaluator has been successfully challenged and tested by a large number of biotech and pharma companies since 2005. In 2014, Xplico Evaluator was used to close more than 20 deals (deal value > \$ 7 billion).
- Xplico Evaluator is the only standardized Excel-based tool on the market.

Our customers say

"well-structured and flexible with powerful analysis features and very useful outputs for presentation purposes. The tool is backed up by quick and valid support from Xplico. I can definitely recommend the tool"

Dr. Manfred Groeppel, Director Business Development, 4SC AG

*Spiros Servos Ph.D,
MBA, Director, BD,
Oxford BioMedica (UK) Ltd*

"...Xplico proved to be a flexible, robust valuation model with extensive analysis features and easy reporting module. I would highly recommend it even to those with extensive experience in valuations. It saves time and allows one to concentrate on other aspects of striking a deal."

"It is easy to work with and the only tool I am aware of that integrates both the financial and commercial requirements of modelling the deal-making process"

Heiner Pieper, Vice President BD & Licensing, PharmaMar SA

Join Xplico and get the benefits when

- ✓ **Doing partnering** as it's very easy to optimize term sheet and run all kind of scenarios – also during your meetings
- ✓ **Preparing board presentations** as high quality outputs like graphs and sensitivity analysis are automatically generated.
- ✓ **Having funding discussions** as you are able to support your business case showing the value creation over time.
- ✓ **You need backup**, when lacking resources or key personnel are leaving, we can step in and do the work (as part of the support package).
- ✓ **You are looking for market and benchmark data**, as we are able to find the data for you from e.g. Datamonitor and BioMedTracker as part of the support package
- ✓ **You would like to avoid errors** and spending time to build and correct home-made models and formulas.

How to get started?

In less than an hour, we can introduce our tool and services, and offer you a package which fit to your specific requirements. Please contact us to setup a meeting.

Xplico can support you in any aspect of valuation. We can do the entire valuation work, just deliver the tools and training or a combination (our Biotech Package) where you get tool, training and valuation support.

Which package to choose, depends on your preferences. In all cases - our mission is to give you the advantage in valuation and deal making.

Contact

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